23rd ANNUAL BCAPOP CONFERENCE

SUPPORTING FAMILIES: MIND, BODY, & SPIRIT



SPONSORSHIP & EXHIBITOR PROSPECTUS

October 9-11, 2019 | Richmond Westin Vancouver Airport Hotel





About the Conference

The BCAPOP Annual Conference is a key professional development event for those working with perinatal women facing multiple challenges and barriers including hunger, poverty, domestic violence, isolation and unsafe housing.

Conference attendees come from across the province, including remote and rural areas of BC, to access high quality training opportunities, remain current in their practice and network with other professionals in the field of pregnancy outreach.

Target Audience

Over 120 representatives from Pregnancy Outreach Programs and interested individuals will attend the conference, including:

- Outreach Counsellors
- Family Support Workers
- Registered Nurses
- Registered Dietitians
- Social Workers

- Addictions Counsellors
- Doulas
- Midwives
- Physicians
- Policy Makers
- Indigenous Organizations
- Students
- Educators
- Psychologists

Reasons to Participate

- Gain visibility with pregnancy outreach programs across BC
- Showcase your programs and services
- Network with key staff who represent an important channel for supporting perinatal women
- Meet key representatives and develop new partnerships and associations through face-toface interaction

We invite you to engage with and support this important community

Visit www.bcapop.ca/Annual-Conference-2019 for more information on the 23rd Annual BCAPOP Conference. To learn more about sponsorship and exhibitor opportunities at the conference please contact:

Barbara Bremner

250-886-4915 | popinfo@bcapop.ca



Sponsorship Opportunities

Benefits and Visibility

Sponsors will receive brand recognition based on their level of support. At all levels sponsor names will be displayed on the conference web page, in pre- and post-conference emails, as well as on the BCAPOP Facebook page.

We are pleased to discuss customized sponsorship and recognition opportunities that meet your individual needs. Please contact popinfo@bcapop.ca for more information.

Sponsorship Levels

Conference Partner

Sponsorship Opportunity | \$10,000+

As a Partner Sponsor, you will receive the highest level of sponsorship recognition at the event. Customized benefits are available in addition to the benefits listed in the sponsor matrix.

Keynote Sponsor

Sponsorship Opportunity | \$5,000+

As a Keynote Sponsor, you will receive optimal sponsorship recognition for the keynote session. Additional benefits are listed in the sponsor matrix.

Lunch Sponsor

Sponsorship Opportunity | \$2,500+

As a Lunch Sponsor, you will receive sponsorship recognition during your sponsored lunch. Additional benefits are listed in the sponsor matrix.

Delegate Sponsor

Sponsorship Opportunity | \$450+

As a Delegate Sponsor your contribution will support a BCAPOP member to attend the conference by covering the cost of their registration fee. Benefits listed in the sponsor matrix.

Silent Auction Donor

Sponsorship Opportunity | Varying Amount

As a Silent Auction Donor proceeds from your contribution will support BCAPOP deliver programming and services to members. Benefits listed in the sponsor matrix.

Door Prize Donor

Sponsorship Opportunity | Varying Amount

Door Prize Donors receive benefits commensurate with the market value for the contribution. Examples include: gift baskets, gift cards (stores, restaurants), books, certificate for hotel accommodation, chocolates, etc.



In-Kind Donor

Sponsorship Opportunity | Varying Amount

Approved In-Kind Donors receive benefits commensurate with the market value for the contribution. Examples include: donated tote bags, pens, notebooks, and conference printing (signage, handouts).

Submit your in-kind proposal to popinfo@bcapop.ca.

Non-Conference Sponsorship Opportunities

BCAPOP is pleased to offer year-round opportunities for you to support BCAPOP and its members. As a non-profit organization BCAPOP benefits greatly from financial and inkind assistance from businesses and individuals that believe in the importance of our mission.

Our Work

We support member pregnancy outreach programs (POPs) in fulfilling their work in communities throughout BC. We provide leadership, advocacy, and support to our members, as well as professional development, networking opportunities, and information sharing.

BCAPOP also assists our members in providing nutritional support to their clients during pregnancy, birth and the transition to parenting.

There are varying levels of commitment and many ways to get involved, so if your organization or one you know, would be interested in considering BCAPOP partnership, please contact popinfo@bcapop.ca.



Sponsor Matrix

Event Benefits	Conference Partner \$10,000+	Keynote Sponsor \$5,000+	Meal Sponsor \$2,500+	Delegate Sponsor \$475+	
Pre-Event Benefit	Pre-Event Benefits				
Recognition on BCAPOP Supporters Web Page	✓				
Recognition on BCAPOP Conference Web Page	✓ Premium placement	✓	✓	Name Listed	
Co-branded on event collateral	✓ Premium placement	✓			
Name highlighted in event press releases	✓ Premium placement	✓			
Logo on event emails	✓ Premium placement	✓	✓	Name Listed	
Event Benefits					
Speaking opportunity at the podium	✓				
Logo on event presentation slides	✓	✓	✓		
Verbal recognition from the emcee	✓	✓	✓		
Logo in Program *	✓ Premium placement	✓	✓	Name Listed	
Complimentary Exhibitor Booth	√ (value \$400)	✓ (value \$400)	✓ (value \$400)		
Complimentary Conference Registrations	4 (value \$2,400)	2 (value \$1,200)	1 (value \$600)		
	Post-Event Benefits				
Customized Social Media Post	✓	✓	✓	✓	

Confirm your sponsorship early to receive the greatest range of benefits.

^{*} Confirm by May 1, 2019 to include your logo in the event program.



Exhibitor Opportunities

Exhibitor tables for the 2019 BCAPOP Annual Conference will be set up in the lobby outside of the main ballroom to maximize opportunities to interact with conference attendees.

Exhibitor Schedule

Day 1 | October 9 8:00 AM – 3:00 PM

Day 2 | October 10 8:00 AM – 3:15 PM

Exhibitors are asked to have their set-up complete 15 minutes prior to the start times listed. Set-up can commence up to one hour prior to the start time.

Exhibitor Fees

	Fee	Exhibitor Package Includes
Business / Vendor	\$200+GST per table per day; <u>or</u> \$300+GST per table for 2-days	 Table, skirt, power supply Meals for 1 host per day* *Meals for each additional host are \$75/day
Non-profit	\$150+GST per table per day; <u>or</u> \$225+GST per table for 2-days	Table, skirt, power supply *Meals for each host are \$75/day

^{*} Participation in conference meals is optional

Conference Attendance Policy

For vendors or partners that would like to attend conference sessions, registration in the conference is required. Please visit our website for information on workshops and registration fees: www.bcapop.ca/Conference-2018.

Cancellation Policy for Exhibitors

Cancellations received in writing prior to September 4th will be refunded less a \$50 administrative charge. Cancellations received after September 4th will not be refunded.

Indemnity

The Exhibitor is responsible for its own exhibit, personnel, display and materials and accepts all risks associated with the use of the exhibit space and its environs. Neither BCAPOP nor the facility will assume liability for loss or damage, through any cause, of equipment, products, goods, exhibits or other materials owned, rented or leased by the Exhibitor.



Exhibitor Agreement

To exhibit at the 23rd BCAPOP Annual Conference (October 9-11, 2019) please **complete and return this form it to popinfo@bcapop.ca by Friday, August 2, 2019**.

EXHIBI	TOR INF	ORMATION					
Exhibito	r Organi	zation Name:					
Contact	Person			Title			
Address	i						
City				Prov	PC		
Tel				Email			
EXHIBI [*]	TOR FEE						
	Item		Businesses & Vendors	Non-Profit	Quantity	Subtotal	
	Table	– 1-day	\$200+GST	\$150+GST			
	Table	– 2-days	\$300+GST	\$225+GST			
	Meals perso	(per day, per n)	\$75+GST	\$75+GST			
				Subtotal	Exhibitor Fee		
					GST (5%)		
				TOTAL EX	KHIBITOR FEE		
EXHIRI ²	Τ ΠΔΤΕΘ	s (select one or	ation)				
LATIO	IDATES	1-day Wedneso					
		1-day Thursday	-				
		2-day October	<u> </u>				
		2 44) 000000.	<u> </u>				
assigned of exhib	d by BCA oit space	POP on a first co provided to Co	chase the above list come, first served ba inference Sponsors conference registra	asis at time of re s. I understand	egistration, with that exhibitor	n priority assig fees do not i	nment
Name _							
Signatu	re		[Date			
	BCAPOP PO Box 1		Or e	email: popinfo@bcap	oop.ca		



Sponsor Agreement

To donate an item to the BCAPOP Annual Conference for the silent auction or as a door prize, please fill out the donation form and return it to: popinfo@bcapop.ca.

SPONSOR INFORMATION Please list the followina information as v	you wish it to appear on all event publications.
Contact Person	Title
Address	
	Prov PC
Tel	Email
Company URL (preferred website)	
SPONSORSHIP LEVELS	
Check your sponsorship level(s) of cho	ice.
Conference Partner \$10,000	
Keynote Sponsor \$5,000	
Meal Sponsor \$2,500	
Delegate Sponsor \$450	
I, the undersigned, agree to purchas payment is due within 30 days of recei	e the above listed sponsorship level(s). I understand that pt of invoice.
I understand that sponsor recognitio sponsorship payment has been receive	n benefits will not be implemented by BCAPOP until afte ed.
Name	
Signature	Date
Please email or mail to:	
ВСАРОР	
PO Box 122	
Dewdney, BC V0M 1H0	
popinfo@bcapop.ca	



Silent Auction / Door Prize Donation Form

To donate an item for the silent auction or as a door prize, please fill out the donation form and return it to: popinfo@bcapop.ca.

Organization Name			
Contact Person	Title		
Address			
City	Prov	PC	
Tel	Email		
Company URL (preferred website)			
Donation Item			
Description			
Item Value (used to determine minimum bid):	: \$		

Delivery of Donated Item

Donor Information

Donated items should be dropped off at the conference registration desk on the first day of the conference. Please include a completed donation form with your item (this form).

Thank you for your donation!